



# 39<sup>th</sup> Eurobanking Conference in Vienna

May 2011

Sunday 22<sup>nd</sup> evening

till

Wednesday 25<sup>th</sup> lunch

hosted by

**Raiffeisen Zentralbank Vienna, Austria**



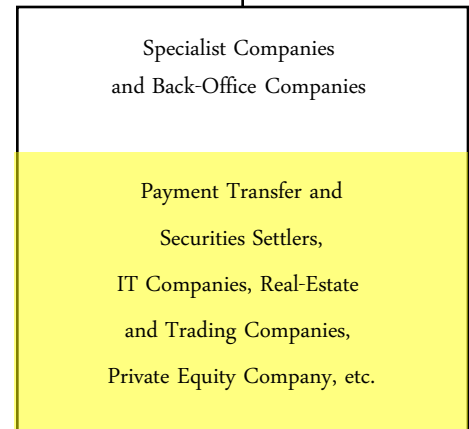
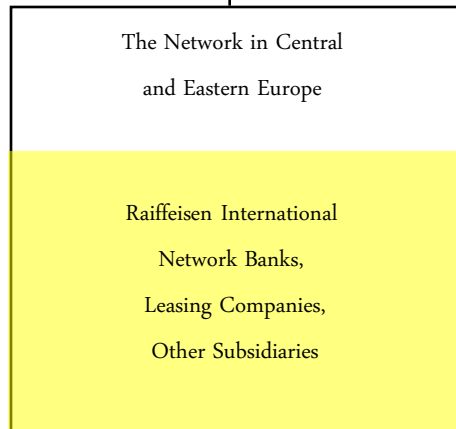
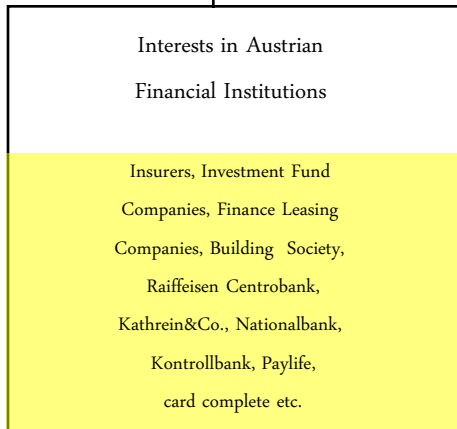
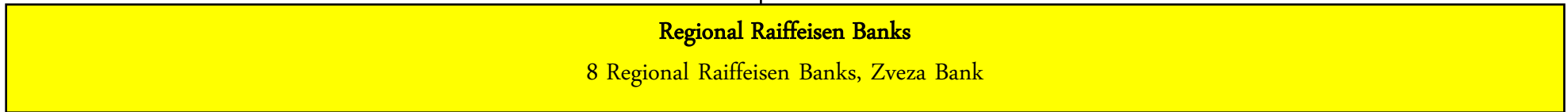
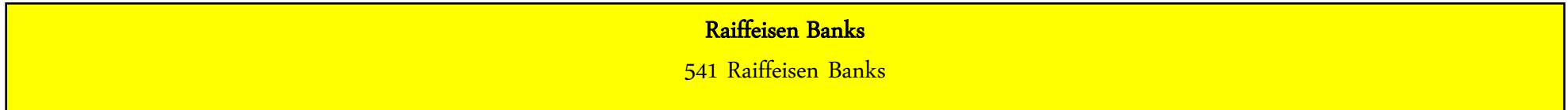
## Agenda



- **RZB – The Raiffeisen Banking Group**
- **RZB Location**
- **Hotel Locations**
- **Social Programme**
- **Partner's Programme**



# The Raiffeisen Banking Group: Three-Tier Structure





# The Role of Raiffeisen Zentralbank



RZB has a double role as central institution of the Raiffeisen Banking Group and as an independent corporate bank.

Product Line

- Corporate Finance
- Export and Trade Finance
- Cash Management
- Treasury, Global Markets
- Investment Banking, Fixed Income Services
- Asset Management

Target Groups

- Austrian and Foreign Key Accounts
- Multinationals
- Financial Service Providers (e.g. Insurers, Finance Leasing Companies, etc.)
- Institutional Clients

**Solid Ratings:**

Standard and Poor's:

Short Term A-1

Long Term A

Moody's:

Short Term P-1

Long Term A1

Financial Strength D+



# The RZB Group in Europe



RZB GROUP



## A Strong Group Delivering Strong Figures



The RZB Group is one of the world's 100 biggest banks.

	31/12/2009	31/12/2008
Assets (€bn)	147.9	156.9
Return on equity (ROE) before tax (%)	8.8	7.3
Profit before tax (€mn)	824	597
Retail customers (mn) in CEE	~ 15	14.7
Staff	59,800	66,651
Outlets in CEE	3,038	3,251



## A Central and Eastern Europe Specialist



- Raiffeisen International operates one of the leading banking networks in CEE. 17 markets are covered by subsidiary banks, finance leasing companies and a number of other financial service providers. Professional support for Western clients in new emerging markets.
- Providing banking services of acknowledged quality in the region, serving our global network of correspondents to international standards.
- Creative solutions to financial problems for local enterprises and private customers.





## Asia – Also a Focal Market



**RZB has the strongest Asian presence of any Austrian bank.**

Branches:

Beijing  
Xiamen  
Singapore  
Labuan

Representative  
offices:

Harbin  
Hong Kong  
Zhuhai  
Ho Chi Minh City  
Mumbai  
Seoul







## Conference Fee



**Delegate:** 480€

**Partner:** 240€





## How to come to RZB from the Airport



**CAT**      **City Airport Train – quickest and cheapest way**

**departure: every 30 minutes**

**travel time: 16 minutes**

**price: one way 9€**

**return: 16€**

**Taxi**      **price: approx. 30€**

Radisson BLU Palais Hotel \*\*\*\*<sup>+</sup>

Parkring 16, 1010 Vienna

telephone: +43 (0) 1 515 17 3504

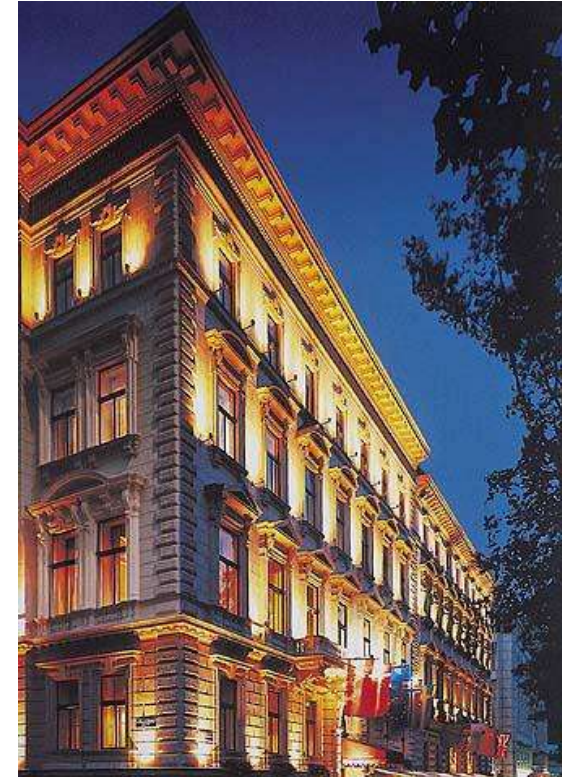
<http://www.radissonblu.com>

[guest.vienna@radissonblu.com](mailto:guest.vienna@radissonblu.com)

Price:

Single room - bed & BF app. 159€

Double room - bed & BF app. 179€



Hotel Mercure \*\*\*\*

Grand Hotel Biedermeier

Landstraßer Hauptstrasse 28,

1030 Vienna

telephone: +43 (0) 1 716 71 0

<http://www.mercure.com>

[H5357-RE2@accor.com](mailto:H5357-RE2@accor.com)

Price:

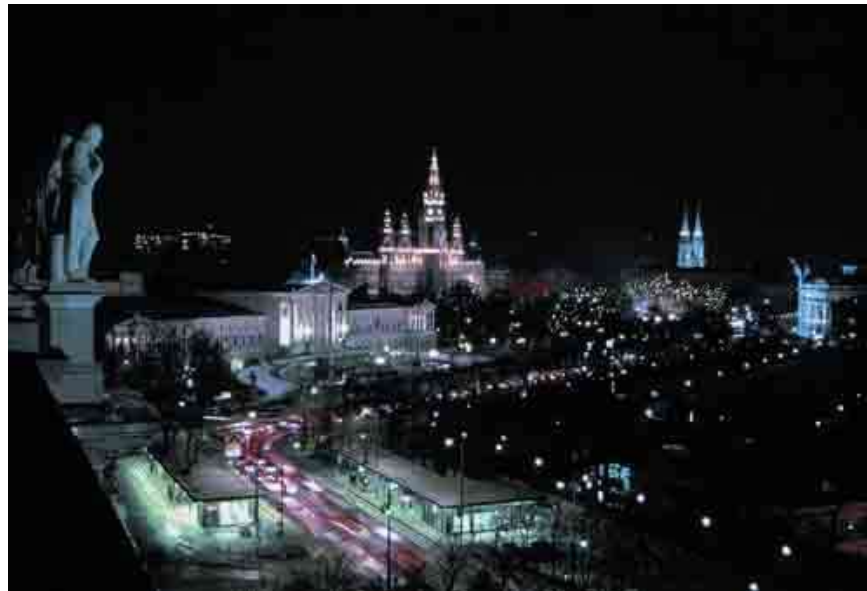
Single room - bed & BF app. 125€

Double room - bed & BF app. 160€



## Vienna from the top

seen from the roof of the Museum of Natural History



## Monastery of Klosterneuburg



## Excursion to WACHAU

- World heritage site by UNESCO
- Famous wine growing district



## Special excursion to the City of Vienna

